## Fundamental Disagreement

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SEM Conference, OECD Paris July 20, 2015

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### Disagreement About Future Economic Outcomes

- Observed in every survey of financial analysts, households, professional forecasters, FOMC members...
- At odds with full information rational expectation setup.
- Key in models with info. frictions / heterogenous beliefs.
  - Macro: Mankiw-Reis (2002), Sims (2003), Woodford (2003), Lorenzoni (2009), Mackowiak-Wiederholt (2009), Angeletos-Lao (2013), Andrade et al. (2015) . . .
  - Finance: Scheinkman-Xiong (2003), Nimark (2009), Burnside-Eichenbaum-Rebelo (2012) . . .
- Are empirical properties of disagreement informative about such models?

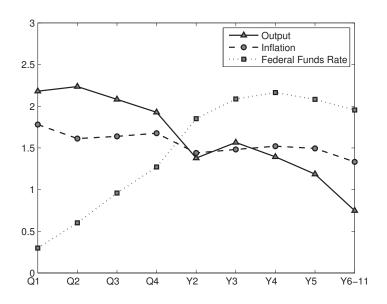
## This Paper

- New facts related to the term structure of disagreement.
  - People disagree about fundamentals (long-horizon forecasts).
- Introduce a class of expectation models to match the facts.
  - Imperfect info. / Uncertainty about the long-run / Multivariate.
- Use macro and survey data to calibrate the model.
  - Reproduce most of the new facts.
  - Informative about perceived macro-relationships (monetary policy).

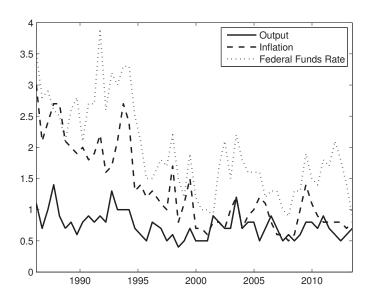
# The Blue Chip Financial Forecasts Survey

- $\bullet \sim 50$  professional forecasters.
- We look at forecasts for RGDP growth (g), CPI inflation  $(\pi)$ , FFR (i).
- Sample period is 1986:Q1-2013:Q2.
- For 1Q, 2Q, 3Q, 4Q: observe individual forecasts.
- For 2Y, 3Y, 4Y, 5Y and long-term (6-to-11Y): observe average forecasts, top 10 average forecasts, and bottom 10 average forecasts.
- Our measure of disagreement: top 10 average bot 10 average.

# The Term Structure of Disagreement in the BCFF



# The Time Series of Long Run Disagreement



# Model Underlying state

• True state  $z = \{g, \pi, i\}$  where

$$z_t = (I - \Phi)\mu_t + \Phi z_{t-1} + v_t^z,$$
  
 $\mu_t = \mu_{t-1} + v_t^\mu,$ 

with  $v_t^z \sim \textit{iid} \ \textit{N}(0, \Sigma^z)$  and  $v_t^\mu \sim \textit{iid} \ \textit{N}(0, \Sigma^\mu)$ .

• Parameters:  $\theta = (\Phi, \Sigma^z, \Sigma^\mu)$ 

### Model

#### Information Friction: Noisy Information

• Forecaster *j* observes:

$$y_{jt} = z_t + \eta_{jt}$$

with  $\eta_{jt} \sim iid \ N(0, \Sigma^{\eta})$ ,  $\Sigma^{\eta}$  diagonal.

- Individual j's optimal forecast computed using the Kalman filter.
- Model parameters:  $(\theta, \Sigma^{\eta})$ .
- Disagreement driven by variance of observation errors  $\Sigma^{\eta}$ .

#### Model

#### Information Friction: Sticky Information

- At each date, a forecaster j observes  $k^{th}$  element of  $y_t$  with a fixed probability  $\lambda_k$ ; otherwise sticks to latest observation.
- Individual j's optimal forecast computed using the Kalman filter with missing observations.
- Same number of parameters as in noisy info with  $\lambda$ 's instead of  $\Sigma^{\eta}$ .
- Generate time variance of disagreement ( $\neq$  noisy information).

# Calibration via Penalized MLE Principle

- Can we find  $(\theta, \Sigma^{\eta}) / (\theta, \lambda)$  consistent with the data?
- Rely on (i) realizations  $\mathcal{Y} = \{GDP, INF, FFR\}$  and (ii) moments  $\mathcal{S} = \{\text{avg. forecast, disag}\}$  observed in surveys.
- We minimize the Likelihood associated to true state + ...
- ... a penalty function measuring the distance between model implied moments and their survey data counterpart.

### Calibration in Practice

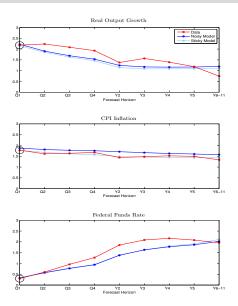
- We target 15 moments:
  - Std-dev of consensus forecasts for Q1, Q4, Y2 and Y6-11.
  - Disagreement about Q1 forecasts only.
- Various penalty parameters  $\alpha = 1, \ldots, 50$ .
- Simulate R=100 histories of shocks  $\epsilon_t$  and observation noises  $\eta_t^i$  with T=120 (nb of dates) and N=50 (nb of forecasters).
- Sample: realizations 1955Q1-2013Q2; survey 1986Q1-2013Q2.

## Summary of Parameter Estimates

- True state parameters  $(\theta)$  robust to type of info. friction.
- Long-run vol.  $(\Sigma^{\mu})$  much lower than short-run vol.  $(\Sigma^{z})$ .
- FFR is perfectly observed:
  - Noisy: observation error  $(\Sigma_{\eta})$  for FFR is zero.
  - *Sticky*: probability of observing FFR  $(\lambda_i)$  is one.
- Quantifying information frictions:
  - Noisy: observation errors on GDP roughly twice as for CPI.
  - Sticky: avg. proba. of updating g or  $\pi$  is  $\simeq$  4Q ( $\lambda=0.26$ ).

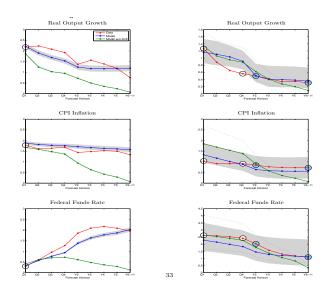
# Data and Model-implied Term Structures of Disagreement

Noisy and Sticky

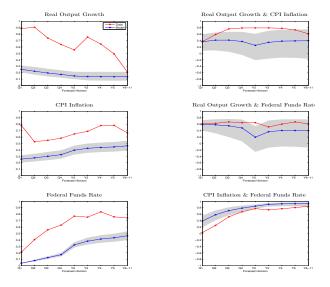


# Disagreement and Consensus Volatility

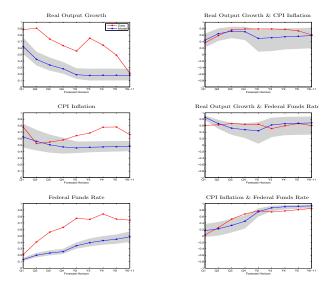
Noisy



# Time Variation & Co-movement in Disagreement Noisy



# Time Variation & Co-movement in Disagreement Sticky



# Role of Key Ingredients

- Imperfect information + permanent and transitory components:
  - Generate fundamental disagreement.
  - Don't need asymmetric agents with different models / immutable priors / signal-to-noise ratios.
    - $\Rightarrow$  Appealing since hard to find "super forecaster" in the data.
- Multivariate model:
  - Explain disagreement about future FFR even though perfectly observed.
  - Univariate version of our model cannot generate upward-sloping disagreement unless  $\sigma_{\mu} > \sigma_{z}$ .

## Disagreement about FFR and the Taylor Rule

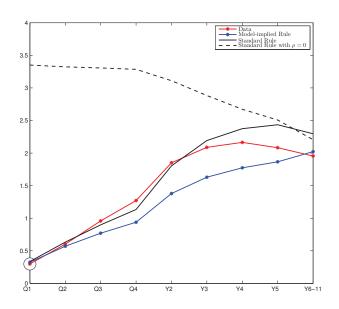
• Generate individual FFR forecasts from a Taylor rule

$$i_t = \rho \cdot i_{t-1} + (1 - \rho) \cdot i_t^* + \epsilon_t$$

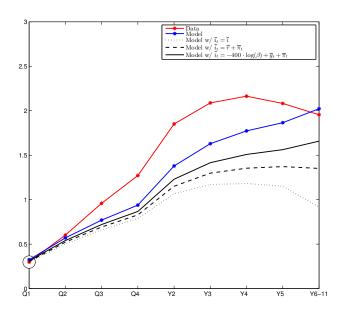
$$i_t^* = \bar{i}_t + \varphi_\pi \cdot (\pi_t - \bar{\pi}_t) + \varphi_g \cdot (g_t - \bar{g}_t)$$

- Find Taylor rule parameters giving best fit of reduced form model disagreement for FFR.
- Compare with various parametric restrictions.
  - Std Taylor rule parameters:  $\tilde{\rho}=$  0.9,  $\tilde{\varphi}_{\pi}=$  2,  $\tilde{\varphi}_{g}=$  0.50.

# 'Standard' Taylor Rule



# Role of Uncertainty about the Long-Run



### Conclusion

- Present new facts about forecaster disagreement.
  - May help discriminate between models of expectation formation.
- Show that imperfect info models combined with permanent/transitory decomposition explains most of the facts for sound parameter values.
  - Minimal departure from REH: agents know and agree on true model/params.
- Disagreement informative about both degree of imperfect info and underlying DGPs.
  - Help identifying parameters driving unobserved components.
  - Informative about perceived structural relationships.

# Calibration via Penalized MLE

Details (1/2)

- Consider realizations as signals about  $z_t$ :  $\mathcal{Y}_t = z_t + \widetilde{\eta}_t$  with  $\widetilde{\eta}_t \sim iid \ \mathcal{N}(0, \widetilde{\Sigma}^{\eta})$ .
- $-\mathcal{L}\left(\mathcal{Y}_1,\cdots,\mathcal{Y}_T;\theta,\widetilde{\Sigma}^\eta\right)=$  likelihood obtained with Kalman filter.

### Calibration via Penalized MLE

Details (2/2)

- Given  $(\theta, \Sigma^{\eta})$  we generate individual forecasts  $f_{it}^h$  and compare some associated moments with their survey data counterparts  $\mathcal{S}_t$ .
- $\mathcal{P}(S_1, \dots, S_T; \theta, \Sigma^{\eta}) = \text{distance between model implied}$  expectation moments and their survey data counterpart.
- We minimize the penalized likelihood:

$$\mathcal{C}\left(\theta, \Sigma^{\eta}, \widetilde{\Sigma}^{\eta}\right) = \mathcal{L}\left(\mathcal{Y}_{1}, \cdots, \mathcal{Y}_{\mathcal{T}}; \theta, \widetilde{\Sigma}^{\eta}\right) + \alpha \mathcal{P}\left(\mathcal{S}_{1}, \cdots, \mathcal{S}_{\mathcal{T}}; \theta, \Sigma^{\eta}\right).$$

# Noisy Information Model

Φ	$\Sigma^z$	$\operatorname{sqrt}(\operatorname{diag}(\tilde{\Sigma}^{\eta}))$
$\begin{bmatrix} 0.378 & -0.503 & -0.153 \end{bmatrix}$	$\begin{bmatrix} 3.419 & -0.019 & 0.561 \end{bmatrix}$	2.592
0.125 0.974 -0.033	$\begin{bmatrix} -0.019 & 0.645 & 0.365 \end{bmatrix}$	1.429
0.147 0.104 0.924	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	0.000
$ \operatorname{eig}(\Phi) $	$\Sigma^{\mu}$	$\operatorname{sqrt}(\operatorname{diag}(\Sigma^{\eta}))$
0.920	0.008 0.014 0.026	4.317
0.711	0.014 0.024 0.045	2.731
[0.646]	$\begin{bmatrix} 0.026 & 0.045 & 0.085 \end{bmatrix}$	[0.000]

# Sticky Information Model

Φ	$\Sigma^z$	$\operatorname{sqrt}(\operatorname{diag}(\tilde{\Sigma}^{\eta}))$
$\begin{bmatrix} 0.392 & -0.478 & -0.142 \end{bmatrix}$	$\begin{bmatrix} 3.736 & -0.065 & 0.564 \end{bmatrix}$	[2.586]
0.122 0.939 -0.024	$\begin{bmatrix} -0.065 & 0.911 & 0.347 \end{bmatrix}$	1.355
0.146 0.087 0.931	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	0.000
$ eig(\Phi) $	$\Sigma^{\mu}$	λ
0.920	0.007 0.012 0.022	0.260
0.674	0.012 0.021 0.039	0.260
0.674	0.022 0.039 0.073	[1.000]